

FIG. 1A

I. ORIGINATION

APPLICATION: BORROWER

↓  
ORIGINATOR

UNDERWRITING ANALYSIS

- INCOME VERIFICATION
- CREDIT HISTORY
- OTHER ASSETS
- DOWN PAYMENT

COPY OF PAPERS  
ORIGINALLY FILED

REJECT

ACCEPT

INVESTORS:

- PRICING/TERMS
- MONTHLY PAYMENT
- AMORTIZATION PERIOD
- CAPPED MAXIMUM RETURN
- EARLY SALE CONDITIONS

CLOSING

INVESTOR - BORROWER: MORTGAGE PRINCIPAL \$

BORROWER - INVESTOR: MORTGAGE  
LOAN AGREEMENT  
EQUITY PARTICIPATION CERTIFICATE

BORROWER - SELLER: DOWN PAYMENT \$  
MORTGAGE PRINCIPAL \$

SELLER - BORROWER TITLE

II. AMORTIZATION PERIOD - MONTHS 1 THROUGH N

PAYMENT(1) BORROWER → PERIODIC PRINCIPAL \$ → SERVICER \_\_\_\_\_ INVESTOR  
REPAYMENT -PROCESS

- CALCULATE AVG AMORT. PERIOD PRINCIPAL  
(TOTAL MONTHLY PRINCIPAL OUTSTANDING  
÷ #MONTHS SINCE ORIGINATION)

SALE:

- DETERMINE REALIZED APPRECIATION  
NET SALE PRICE - PURCHASE PRICE)
- CALCULATE MAXIMUM CAPPED ANNUAL RETURN  
(E.G., AVG. AMORT. PERIOD INDEX % + \_\_\_\_%)
- MULTIPLY (ii.) BY AVERAGE ANNUAL PRINCIPAL
- DIVIDE PROCEEDS  
(E.G., IF  $X = [\text{NET SALES PRICE} - \text{PURCHASE PRICE} - (\text{iii.})] > 0$ ,  
THEN BORROWER RETAINS X)

→ FINAL PRINCIPAL PAYMENT \$ → SERVICER \$ INVESTOR

- PROCESS
- RECALCULATE AVG AMORTIZATION  
PERIOD PRINCIPAL

PAYMENT (N)

205120" 21E06660

**III. POST AMORTIZATION PERIOD**

- SALE:
- i. DETERMINE REALIZED APPRECIATION  
NET SALE PRICE - PURCHASE PRICE)
  - ii. CALCULATE MAXIMUM CAPPED ANNUAL RETURN  
(E.G., AVG. AMORT. PERIOD INDEX % + \_\_\_\_%)
  - iii. MULTIPLY (ii.) BY AVERAGE ANNUAL PRINCIPAL
  - iv. DIVIDE PROCEEDS  
(E.G., IF  $X = [\text{NET SALES PRICE} - \text{PURCHASE PRICE} - (\text{iii.})] > 0$ ,  
THEN BORROWER RETAINS X)

205120" 21E06660

205120" 21E06660

205T20" 2TE06660

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FIG. 2

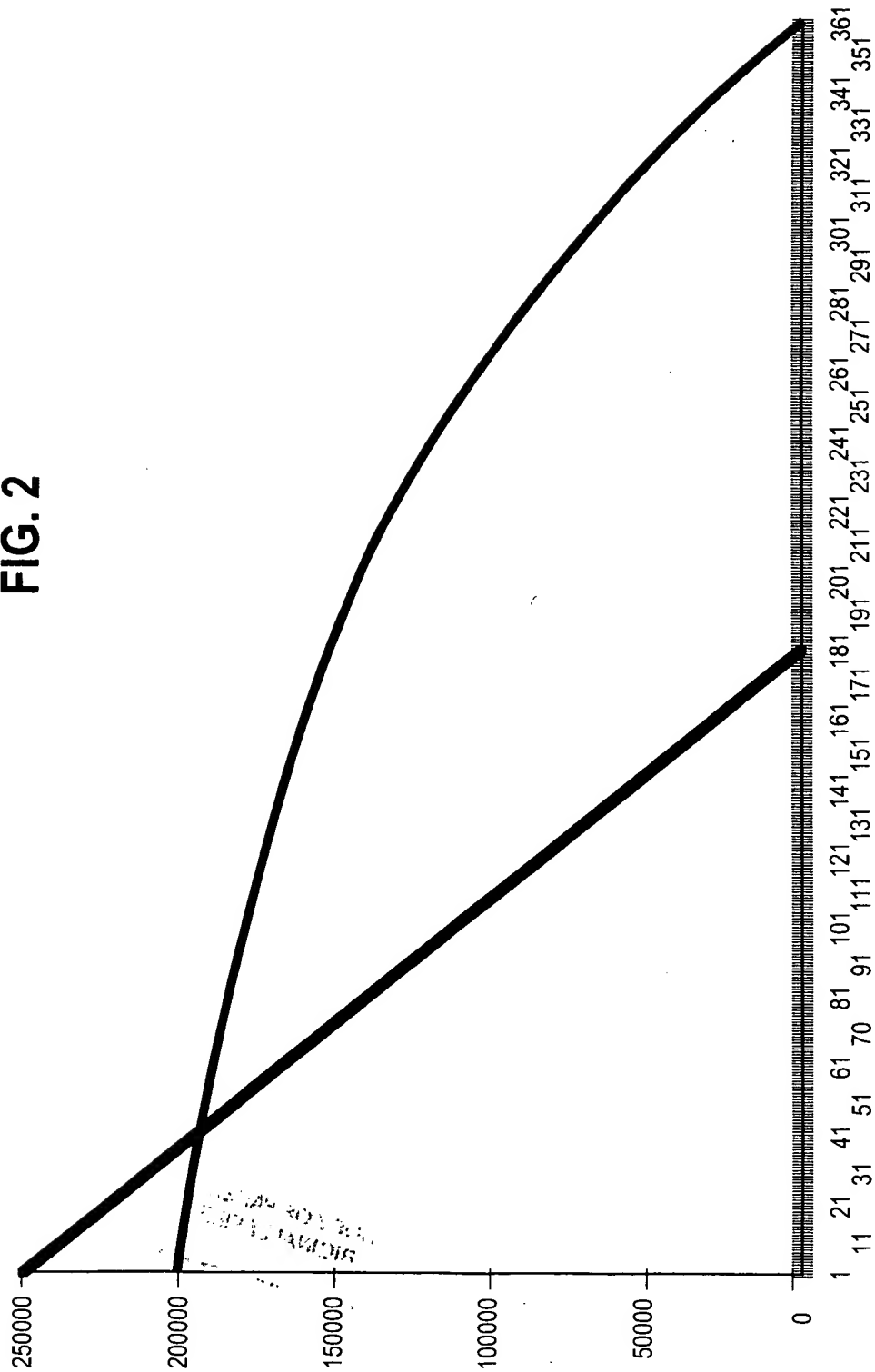


FIG. 3

